



**COUNTRY CLUB ESTATES
COMMUNITY YARD SALE IS A GO!**
Saturday, April 27th from 9:00 am to 2:00 pm
(rain date Sunday, April 28th)

What you Should Know:

Your fellow resident, Honore Sheridan has stepped as the Committee lead for the Yard Sale event. Thank YOU Honore!

- The Board will place an ad in the Cape Gazette prior to the sale. Also, we scheduled this to be prior to the City-wide bulk pick up, so in the event you don't want to haul it back inside.....
- Also don't forget the city sees its share of "pickers" driving up and down the streets before the bulk pick up, so be careful not to leave things unattended or too close to the curb.

Honore's "tips and tricks" for a successful sale

- Organize and Declutter: Prior to the yard sale, declutter your items and organize them neatly. Group similar items together for easy browsing.
- Price Items Reasonably: Price your items competitively to attract buyers. Consider bundling similar items for a deal to encourage multiple purchases
- Create a Clear Layout: Arrange items in a logical order, making it easy for visitors to navigate.
- Place attractive or high-demand items near the entrance to grab attention
- Offer Refreshments: Consider selling refreshments like water or snacks. It can create a friendly atmosphere and keep visitors around longer.
- Be Ready to Bargain: Expect haggling and be willing to negotiate prices within reason. It's part of the yard sale experience.
- Have Adequate Change: Ensure you have enough small bills and coins to make change for buyers. A fanny pack or apron with pockets can be handy.
- Remember to enjoy the process and engage with visitors. A friendly demeanor can make your yard sale more inviting and successful!